



## **We're Hiring!**

Copper & Theory is seeking an experienced full-time Sales Representative for Vancouver Island. If you're an ambitious beer lover who wants to work for a fast-growing, entrepreneurial company then send us your resume ASAP! More information is below.

### **Job Duties Include:**

- Acting as an ambassador for our company and our brands with all accounts in the territory;
- Making daily account visits throughout the territory;
- Increase market share in the territory;
- Build new, and maintain existing accounts;
- Develop expert beer knowledge and understanding of product line;
- Conduct promotions on a regular basis, including, but not limited to, tastings and staff education.
- Source and participate in a variety of special events.
- Accurately report activities and account information to management.
- Track activities via CRM software

### **The Ideal Candidate Shall:**

- Reside in the Lower Mainland;
- Have 3-5 years experience in the hospitality, beer, wine or spirits industry, ideally in a sales role.
- Previous experience with CRM Software;
- Possess a comprehensive understanding of beer styles, production methods, and trends;
- Be able to lift 50lbs;
- Must have a BC driver's license with proof of a clean abstract and a reliable late model vehicle;
- Post-Secondary education in Business;
- Excellent written and oral communications skills;
- Strong customer service skill;
- Demonstrated ability in negotiation and professional selling;
- Strong time management and prioritization skills;
- Proficiency in MS Office;



We offer a competitive salary, car allowance, generous vacation time, medical and dental benefits, and a few other perks that just happen to come along with working in the beer industry (hint – they’re bubbly).

Candidates can apply to [jobs@copperandtheory.com](mailto:jobs@copperandtheory.com). While we appreciate all applicants taking the time to send us their information, only those deemed qualified for the role shall be contacted for interviews.

Thank you!

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**ARTISAN BEER SUPPLY CO.**

*INFO@COPPERANDTHEORY.COM*

[www.copperandtheory.com](http://www.copperandtheory.com)

*1.888.667.8641 TOLL FREE*