



We're Hiring!

Copper & Theory is seeking an experienced full-time Sales Representative for Vancouver Island. If you're an ambitious beer lover who wants to work for a fast-growing, entrepreneurial company then send us your resume ASAP! More information is below.

Job Duties Include:

- Acting as an ambassador for our company and our brands with all accounts in the territory;
- Making daily account visits throughout the territory;
- Increase market share in the territory;
- Build new, and maintain existing accounts;
- Develop expert beer knowledge and understanding of product line;
- Conduct promotions on a regular basis, including, but not limited to, tastings and staff education;
- Source and participate in a variety of special events;
- Accurately report activities and account information to management;
- Track activities via CRM software.

The Ideal Candidate Shall:

- Reside in the Victoria/South Island area;
- Have 3-5 years experience in the hospitality, beer, wine or spirits industry, ideally in a sales role.
- Previous experience with CRM Software;
- Possess a comprehensive understanding of beer styles, production methods, and trends;
- Be able to lift 50lbs;
- Must have a BC driver's license with proof of a clean abstract and a reliable late model vehicle;
- Post-Secondary education in Business;
- Excellent written and oral communications skills;
- Strong customer service skill;
- Demonstrated ability in negotiation and professional selling;
- Strong time management and prioritization skills;
- Proficiency in MS Office;



We offer a competitive salary, car allowance, generous vacation time, medical and dental benefits, and a few other perks that just happen to come along with working in the beer industry (hint – they’re bubbly).

Candidates can apply to jobs@copperandtheory.com. While we appreciate all applicants taking the time to send us their information, only those deemed qualified for the role shall be contacted for interviews.

Thank you!

ARTISAN BEER SUPPLY CO.

INFO@COPPERANDTHEORY.COM

www.copperandtheory.com

1.888.667.8641 TOLL FREE